

MARKETING MAIL - NONPROFIT LETTERS

Entry Discount		Automation*			Machinable	
		5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
Letters weighing 3.5 ounces or less	Origin	0.178	0.213	0.239	0.213	0.245
	DSCF	0.161	0.196	-	0.196	-

MARKETING MAIL - COMMERCIAL LETTERS

Entry Discount		Automation*			Machinable	
		5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
Letters weighing 3.5 ounces or less	Origin	0.372	0.407	0.433	0.407	0.439
	DSCF	0.355	0.390	-	0.390	-

* Subtract \$0.005 for each letter than complies with the full-service Intelligent Mail option requirements.
 * Subtract \$0.002 for each letter than complies with the Seamless Acceptance option requirements.
 * Subtract \$0.003 for SCF Pallet Preparation Discounts.

MARKETING MAIL - NONPROFIT FLATS

Entry Discount		Automation*				Nonautomation			
		5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing 4.0 ounces or less, price per piece	None	0.503	0.719	0.834	0.918	0.602	0.779	0.843	0.953
	DSCF	0.465	0.681	0.796	-	0.564	0.741	0.805	-
Flats weighing more than 4.0 ounces**, per-pound price	None	0.690	0.690	0.690	0.690	0.690	0.690	0.690	0.690
	DSCF	0.378	0.378	-	-	0.378	0.378	0.378	-
Flats weighing more than 4.0 ounces**, per-piece pound	None	+0.371	+0.587	+0.702	+0.786	+0.470	+0.647	+0.711	+0.821
	DSCF	+0.371	+0.587	+0.702	-	+0.470	+0.647	+0.711	-

MARKETING MAIL - COMMERCIAL FLATS

Entry Discount		Automation*				Nonautomation			
		5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing 4.0 ounces or less, price per piece	None	0.770	0.986	1.101	1.185	0.869	1.046	1.110	1.220
	DSCF	0.732	0.948	1.063	-	0.831	1.008	1.072	-
Flats weighing more than 4.0 ounces**, per-pound price	None	0.745	0.745	0.745	0.745	0.745	0.745	0.745	0.745
	DSCF	0.433	0.433	0.433	-	0.433	0.433	0.433	-
Flats weighing more than 4.0 ounces**, per-piece pound	None	+0.624	+0.840	+0.955	+1.039	+0.723	+0.900	+0.964	+1.074
	DSCF	+0.624	+0.840	+0.955	-	+0.723	+0.900	+0.964	-

* Subtract \$0.005 for each letter than complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.

* Subtract \$0.002 for each letter than complies with the Seamless Acceptance option requirements.

** For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

USPS MARKETING MAIL REQUIREMENTS AT A GLANCE

To qualify for Marketing Mail Rates, your mailing must meet the following weight/volume requirements:

Minimum Weight: None

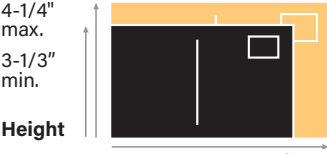


Maximum Weight: Less than 16 ounces

Minimum Quantity: 200 pieces or 50 pounds of mail

MailSmart Logistics

We deliver. Your results.SM

Your mail pieces must meet these dimensional maximums and minimums:

CARD DIMENSIONS			LETTER DIMENSIONS			FLAT DIMENSIONS		
 <p>4-1/4" max. 3-1/3" min. Height</p> <p>Length 5" min. 6" max.</p>			 <p>6-1/8" max. 3-1/2" min. Height</p> <p>Length 5" min. 11.5" max.</p>			 <p>12" max. 6-1/8" min. Height</p> <p>Length 11.5" min. 15" max.</p>		
Measurement	Minimum	Maximum	Measurement	Minimum	Maximum	Measurement	Minimum*	Maximum
Length	5 inches	6 inches	Length	5 inches	11.5 inches	Length	11.5 inches	6 inches
Height	3.5 inches	4.25 inches	Height	3.5 inches	6.125 inches	Height	6.125 inches	12 inches
Thickness	0.007 inch	0.016 inch	Thickness	0.007 inch*	0.25 inch	Thickness	0.25 inch	0.75 inch
Commercial Presorted First-Class postcards are allowed a maximum height of 6 inches and maximum length of 9 inches.			*Minimum is 0.009 inches if letter is more than 4-1/4 inches high or 6 inches long.			*Flats must have one dimension that is greater than 6-1/8 inches high OR 11-1/2 inches long OR 1/4 inch thick and be no more than 12 inches high x 15 inches long x 3/4 inch thick. Automated Flat Min.: 6.0 in. L, 5.0 in. H, 0.009 in. T.		

FIRST CLASS - LETTERS AND CARDS

Weight Not Over (Ounces)	Automation*			Non-Auto Machinable	
	5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
3.5	0.593	0.641	0.672	0.644	0.686
Postcard	0.422	0.447	0.464	-	-

* Subtract \$0.005 for each automation letter than complies with the Full-Service Intelligent Mail option requirements.

* Subtract \$0.002 for each letter than complies with the Seamless Acceptance option requirements.

FIRST CLASS - COMMERCIAL FLATS

Weight Not Over (Ounces)	Automation*				Non-Auto
	5-Digit	3-Digit	ADC	Mixed AADC	Presorted
1	0.970	1.235	1.331	1.488	1.540
2	1.240	1.505	1.601	1.758	1.810
3	1.510	1.775	1.871	2.028	2.080
4	1.780	2.045	2.141	2.298	2.350
5	2.060	2.325	2.421	2.578	2.630
6	2.340	2.605	2.701	2.858	2.910
7	2.620	2.885	2.981	3.138	3.190

* Subtract \$0.005 for each letter than complies with the Full-Service Intelligent Mail option requirements.

* Subtract \$0.002 for each letter than complies with the Seamless Acceptance option requirements.

* Subtract \$0.003 for SCF Pallet Preparation Discounts.

FIRST CLASS - RETAIL LETTERS AND FLATS

Weight Not Over (Ounces)	Letters	Letters - Metered	Flats
1	0.78	0.74	1.63
2	1.07	1.03	1.90
3	1.36	1.32	2.17
3.5	1.65	1.61	-
4	-	-	2.44
5	-	-	2.72
6	-	-	3.00
7	-	-	3.28
8	-	-	3.56
9	-	-	3.84
10	-	-	4.14
Postcard	0.62	-	-

Our Postal Logistics gives our clients the ability to increase the speed of delivery, save on postage rates and track mail from drop to delivery. Let us perform a **Complimentary Postal Analysis**. Contact your MailSmart Logistics representative today.

