

### MARKETING MAIL - NONPROFIT LETTERS

	Entry Discount	Automation			Non-Automation Machinable	
		5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
Letters weighing 3.5 ounces or less*	Origin	0.173	0.208	0.230	0.208	0.236
	DNDC	0.149	0.184	0.206	0.184	0.212
	DSCF	0.146	0.181	-	0.181	-

### MARKETING MAIL - NONPROFIT FLATS

	Entry Discount	Automation				Non-Automated			
		5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing 4.0 ounces or less, price per piece	None	0.451	0.628	0.735	0.805	0.534	0.681	0.745	0.836
	DNDC	0.385	0.562	0.669	0.739	0.468	0.615	0.679	0.770
	DSCF	0.381	0.558	0.665	-	0.464	0.611	0.675	-
Flats weighing more than 4.0 ounces, price per pound	None	1.042	1.042	1.042	1.042	1.042	1.042	1.042	1.042
	DNDC	0.594	0.594	0.594	0.594	0.594	0.594	0.594	0.594
	DSCF	0.564	0.564	0.564	-	0.564	0.564	0.564	-

\*Additional postage applies if weight exceeded. Contact your MailSmart Logistics representative for accurate rate.

**Minimum Weight:** None

**Maximum Weight:** Less than 16 ounces

**Minimum Quantity:** 200 pieces or 50 pounds of mail

**A special postage rate within Standard Mail available for authorized nonprofit organizations.**

# MARKETING MAIL - COMMERCIAL LETTERS

	Entry Discount	Automation			Machinable	
		5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
Letters weighing 3.5 ounces or less*	Origin	0.345	0.380	0.402	0.380	0.408
	DNDC	0.321	0.356	0.378	0.356	0.384
	DSCF	0.318	0.353	-	0.353	-

# MARKETING MAIL - COMMERCIAL FLATS

	Entry Discount	Automation				Non-Automated			
		5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing 4.0 ounces or less, price per piece	None	0.687	0.864	0.971	1.041	0.770	0.917	0.981	1.072
	DNDC	0.621	0.798	0.905	0.975	0.704	0.851	0.915	1.006
	DSCF	0.617	0.794	0.901	-	0.700	0.847	0.911	-
	DFSS	-	-	-	-	-	-	-	-
Flats weighing more than 4.0 ounces, price per piece	None	1.234	1.234	1.234	1.234	1.234	1.234	1.234	1.234
	DNDC	0.786	0.786	0.786	0.786	0.786	0.786	0.786	0.786
	DSCF	0.756	0.756	0.756	-	0.756	0.756	0.756	-
	DFSS	-	-	-	-	-	-	-	-

\*Additional postage applies if weight exceeded. Contact your MailSmart Logistics representative for accurate rate.

Minimum Weight: None

Maximum Weight: Less than 16 ounces

Minimum Quantity: 200 pieces or 50 pounds of mail

## FIRST CLASS - LETTERS AND CARDS

Weight Not Over (Ounces)	Automation			Machinable	Nonmachinable
	5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
3.5	0.545	0.593	0.622	0.596	0.636
Postcard	0.384	0.406	0.419	0.435	-
Add'l Ounce Rate			0.28	0.28	
Nonmachinable Surcharge				0.46	

Minimum Weight: None

Maximum Weight: 3.5 ounces

Minimum Quantity: 500 pieces for presorted mailing

## FIRST CLASS - RETAIL LETTERS AND FLATS

Weight Not Over (Ounces)	Letters	Letters - Metered	Flats
1	0.73	0.69	1.40
2	1.01	0.97	1.67
3	1.29	1.25	1.94
3.5	1.57	1.53	-
4.0	-	-	2.21

Our Postal Logistics gives our clients the ability to increase the speed of delivery, save on postage rates and track mail from drop to delivery. Let us perform a **Complimentary Postal Analysis**. Contact your MailSmart Logistics representative today.

