

FIRST-CLASS MAIL

| Rate Element | | Current Rate | Announced Rate | Percent Change |
|---|-----------------------|--------------|----------------|----------------|
| Single-Piece Letters | | | | |
| First Ounce | Stamped | \$ 0.660 | \$ 0.680 | 3.0% |
| | Metered | \$ 0.630 | \$ 0.640 | 1.6% |
| | Additional Ounce | \$ 0.240 | \$ 0.240 | 0.0% |
| Nonautomation Machinable Letters | | | | |
| Mixed AADC | | \$ 0.576 | \$ 0.586 | 1.7% |
| | AADC | \$ 0.543 | \$ 0.553 | 1.8% |
| Automation Letters | | | | |
| Mixed AADC | | \$ 0.561 | \$ 0.571 | 1.8% |
| | AADC | \$ 0.537 | \$ 0.547 | 1.9% |
| | 5-Digit | \$ 0.498 | \$ 0.507 | 1.8% |
| Residual Single-Piece Letters (1-3.5 oz.) | | \$ 0.660 | \$ 0.680 | 3.0% |
| Flats | | | | |
| First Ounce | Single-Piece | \$ 1.350 | \$ 1.390 | 3.0% |
| | Presorted Machinable | \$ 1.270 | \$ 1.300 | 2.4% |
| | Mixed AADC Automation | \$ 1.234 | \$ 1.244 | 0.8% |
| | AADC Automation | \$ 1.098 | \$ 1.108 | 0.9% |
| | 3-Digit Automation | \$ 1.037 | \$ 1.047 | 1.0% |
| | 5-Digit Automation | \$ 0.831 | \$ 0.841 | 1.2% |
| | Additional Ounce | \$ 0.240 | \$ 0.240 | 0.0% |
| Discounts | | | | |
| Full-Service IMb | | \$ 0.003 | \$ 0.003 | 0.0% |
| | Seamless | \$ 0.001 | \$ 0.001 | 0.0% |

PERIODICALS OUTSIDE COUNTY

| Rate Element | Type | Current Rate | Announced Rate | Change | Change (%) |
|---|-------------|---------------------|-----------------------|---------------|-------------------|
| Pound Rates | | | | | |
| Advertising Pounds | | | | | |
| Destinating Delivery Unit | POUNDS | \$0.122 | \$0.122 | \$0.000 | 0.0% |
| Destinating SCF | POUNDS | \$0.180 | \$0.180 | \$0.000 | 0.0% |
| Destinating ADC | POUNDS | \$0.192 | \$0.192 | \$0.000 | 0.0% |
| Zones 1-9 | POUNDS | \$0.300 | \$0.300 | \$0.000 | 0.0% |
| Editorial Pounds | | | | | |
| Destinating Delivery Unit | POUNDS | \$0.092 | \$0.092 | \$0.000 | 0.0% |
| Destinating SCF | POUNDS | \$0.135 | \$0.135 | \$0.000 | 0.0% |
| Destinating ADC | POUNDS | \$0.144 | \$0.144 | \$0.000 | 0.0% |
| Zones 1-9 | POUNDS | \$0.205 | \$0.205 | \$0.000 | 0.0% |
| Science of Agriculture | | | | | |
| Advertising Pounds | | | | | |
| Destinating Delivery Unit | POUNDS | \$0.092 | \$0.092 | \$0.000 | 0.0% |
| Destinating SCF | POUNDS | \$0.135 | \$0.135 | \$0.000 | 0.0% |
| Destinating ADC | POUNDS | \$0.144 | \$0.144 | \$0.000 | 0.0% |
| Zones 1-9 | POUNDS | \$0.225 | \$0.225 | \$0.000 | 0.0% |
| PIECE RATES | | | | | |
| MIXED ADC BUNDLE PIECES | | | | | |
| Nonbarcoded Nonmachinable Flats and Parcels | PIECES | \$0.987 | \$0.995 | \$0.008 | 0.8% |
| Nonbarcoded Machinable | PIECES | \$0.757 | \$0.763 | \$0.006 | 0.8% |
| Barcoded Nonmachinable | PIECES | \$0.987 | \$0.995 | \$0.008 | 0.8% |
| Barcoded Machinable | PIECES | \$0.694 | \$0.700 | \$0.006 | 0.9% |
| Barcoded Letter | PIECES | \$0.367 | \$0.368 | \$0.001 | 0.3% |
| ADC BUNDLE PIECES | | | | | |
| Nonbarcoded Nonmachinable Flats and Parcels | PIECES | \$0.868 | \$0.876 | \$0.008 | 0.9% |
| Nonbarcoded Machinable | PIECES | \$0.677 | \$0.683 | \$0.006 | 0.9% |
| Barcoded Nonmachinable | PIECES | \$0.862 | \$0.870 | \$0.008 | 0.9% |
| Barcoded Machinable | PIECES | \$0.630 | \$0.636 | \$0.006 | 1.0% |
| Barcoded Letter | PIECES | \$0.348 | \$0.349 | \$0.001 | 0.3% |
| SCF/3-DIGIT BUNDLE PIECES | | | | | |
| Nonbarcoded Nonmachinable Flats and Parcels | PIECES | \$0.814 | \$0.822 | \$0.008 | 1.0% |
| Nonbarcoded Machinable | PIECES | \$0.628 | \$0.634 | \$0.006 | 1.0% |
| Barcoded Nonmachinable | PIECES | \$0.814 | \$0.822 | \$0.008 | 1.0% |
| Barcoded Machinable | PIECES | \$0.590 | \$0.596 | \$0.006 | 1.0% |
| Barcoded Letter | PIECES | \$0.342 | \$0.343 | \$0.001 | 0.3% |
| 5-DIGIT BUNDLE PIECES | | | | | |
| Nonbarcoded Nonmachinable Flats and Parcels | PIECES | \$0.715 | \$0.723 | \$0.008 | 1.1% |
| Nonbarcoded Machinable | PIECES | \$0.479 | \$0.485 | \$0.006 | 1.3% |
| Barcoded Nonmachinable | PIECES | \$0.713 | \$0.721 | \$0.008 | 1.1% |
| Barcoded Machinable | PIECES | \$0.459 | \$0.465 | \$0.006 | 1.3% |
| Barcoded Letter | PIECES | \$0.318 | \$0.319 | \$0.001 | 0.3% |
| CARRIER ROUTE BUNDLE PIECES | | | | | |
| Basic | PIECES | \$0.258 | \$0.264 | \$0.006 | 2.3% |
| High Density | PIECES | \$0.224 | \$0.230 | \$0.006 | 2.7% |
| Saturation | PIECES | \$0.191 | \$0.194 | \$0.003 | 1.6% |
| Firm Bundle | PIECES | \$0.226 | \$0.226 | \$0.000 | 0.0% |
| PERCENTAGE EDITORIAL DISCOUNT | PC DISC | -\$0.112 | -\$0.112 | \$0.000 | 0.0% |

PERIODICALS OUTSIDE COUNTY

| Rate Element | Type | Current Rate | Announced Rate | Change | Change (%) |
|-------------------------|-------------|---------------------|-----------------------|---------------|-------------------|
| BUNDLE RATES | | | | | |
| Mixed ADC Container | | | | | |
| Mixed ADC Bundle | BUNDLES | \$0.264 | \$0.264 | \$0.000 | 0.0% |
| ADC Bundle | BUNDLES | \$0.814 | \$0.814 | \$0.000 | 0.0% |
| 3-Digit/SCF Bundle | BUNDLES | \$0.925 | \$0.925 | \$0.000 | 0.0% |
| 5-Digit Bundle | BUNDLES | \$0.971 | \$0.971 | \$0.000 | 0.0% |
| Carrier Route Bundle | BUNDLES | \$1.264 | \$1.264 | \$0.000 | 0.0% |
| Firm Bundle | BUNDLES | \$0.852 | \$0.852 | \$0.000 | 0.0% |
| ADC Container | | | | | |
| ADC Bundle | BUNDLES | \$0.501 | \$0.501 | \$0.000 | 0.0% |
| 3-Digit/SCF Bundle | BUNDLES | \$0.622 | \$0.622 | \$0.000 | 0.0% |
| 5-Digit Bundle | BUNDLES | \$0.656 | \$0.656 | \$0.000 | 0.0% |
| Carrier Route Bundle | BUNDLES | \$0.998 | \$0.998 | \$0.000 | 0.0% |
| Firm Bundle | BUNDLES | \$0.657 | \$0.657 | \$0.000 | 0.0% |
| 3-Digit/SCF Container | | | | | |
| 3-Digit/SCF Bundle | BUNDLES | \$0.462 | \$0.462 | \$0.000 | 0.0% |
| 5-Digit Bundle | BUNDLES | \$0.506 | \$0.506 | \$0.000 | 0.0% |
| Carrier Route Bundle | BUNDLES | \$0.738 | \$0.738 | \$0.000 | 0.0% |
| Firm Bundle | BUNDLES | \$0.546 | \$0.546 | \$0.000 | 0.0% |
| 5-Digit Container | | | | | |
| 5-Digit Bundle | BUNDLES | \$0.427 | \$0.427 | \$0.000 | 0.0% |
| Carrier Route Bundle | BUNDLES | \$0.203 | \$0.203 | \$0.000 | 0.0% |
| Firm Bundle | BUNDLES | \$0.205 | \$0.205 | \$0.000 | 0.0% |
| Carrier Route Container | | | | | |
| Carrier Route Bundle | BUNDLES | \$0.203 | \$0.203 | \$0.000 | 0.0% |
| Firm Bundle | BUNDLES | \$0.205 | \$0.205 | \$0.000 | 0.0% |
| SACK RATES | | | | | |
| Mixed ADC | | | | | |
| Origin Entry | SACKS | \$2.253 | \$2.253 | \$0.000 | 0.0% |
| ADC | | | | | |
| Origin Entry | SACKS | \$4.214 | \$4.214 | \$0.000 | 0.0% |
| DNDC Entry | SACKS | \$3.728 | \$3.728 | \$0.000 | 0.0% |
| DADC Entry | SACKS | \$2.121 | \$2.121 | \$0.000 | 0.0% |
| 3-Digit/SCF | | | | | |
| Origin Entry | SACKS | \$4.186 | \$4.186 | \$0.000 | 0.0% |
| DNDC Entry | SACKS | \$3.806 | \$3.806 | \$0.000 | 0.0% |
| DADC Entry | SACKS | \$3.676 | \$3.676 | \$0.000 | 0.0% |
| DSCF Entry | SACKS | \$1.599 | \$1.599 | \$0.000 | 0.0% |
| 5-Digit/Carrier Route | | | | | |
| Origin Entry | SACKS | \$5.220 | \$5.220 | \$0.000 | 0.0% |
| DNDC Entry | SACKS | \$4.623 | \$4.623 | \$0.000 | 0.0% |
| DADC Entry | SACKS | \$4.291 | \$4.291 | \$0.000 | 0.0% |
| DSCF Entry | SACKS | \$2.544 | \$2.544 | \$0.000 | 0.0% |
| DDU Entry | SACKS | \$1.702 | \$1.702 | \$0.000 | 0.0% |

PERIODICALS OUTSIDE COUNTY

| Rate Element | Type | Current Rate | Announced Rate | Change | Change (%) |
|------------------------------|---------|--------------|----------------|---------|------------|
| TRAY RATES | | | | | |
| Mixed ADC | | | | | |
| Origin Entry | TRAYS | \$1.680 | \$1.680 | \$0.000 | 0.0% |
| ADC | | | | | |
| Origin Entry | TRAYS | \$4.037 | \$4.037 | \$0.000 | 0.0% |
| DNDC Entry | TRAYS | \$2.677 | \$2.677 | \$0.000 | 0.0% |
| DADC Entry | TRAYS | \$1.489 | \$1.489 | \$0.000 | 0.0% |
| 3-Digit/SCF | | | | | |
| Origin Entry | TRAYS | \$3.906 | \$3.906 | \$0.000 | 0.0% |
| DNDC Entry | TRAYS | \$2.772 | \$2.812 | \$0.040 | 1.4% |
| DADC Entry | TRAYS | \$2.776 | \$2.776 | \$0.000 | 0.0% |
| DSCF Entry | TRAYS | \$1.423 | \$1.423 | \$0.000 | 0.0% |
| 5-Digit/Carrier Route | | | | | |
| Origin Entry | TRAYS | \$4.687 | \$4.687 | \$0.000 | 0.0% |
| DNDC Entry | TRAYS | \$3.673 | \$3.673 | \$0.000 | 0.0% |
| DADC Entry | TRAYS | \$3.297 | \$3.297 | \$0.000 | 0.0% |
| DSCF Entry | TRAYS | \$2.313 | \$2.313 | \$0.000 | 0.0% |
| DDU Entry | TRAYS | \$1.515 | \$1.515 | \$0.000 | 0.0% |
| PALLET RATES | | | | | |
| Mixed ADC Pallet | | | | | |
| Origin Entry | PALLETS | \$32.037 | \$32.037 | \$0.000 | 0.0% |
| ADC Pallet | | | | | |
| Origin Entry | PALLETS | \$81.949 | \$81.949 | \$0.000 | 0.0% |
| DNDC Entry | PALLETS | \$57.024 | \$57.024 | \$0.000 | 0.0% |
| DADC Entry | PALLETS | \$31.302 | \$31.302 | \$0.000 | 0.0% |
| 3-Digit/SCF Pallet | | | | | |
| Origin Entry | PALLETS | \$79.417 | \$79.417 | \$0.000 | 0.0% |
| DNDC Entry | PALLETS | \$57.086 | \$57.086 | \$0.000 | 0.0% |
| DADC Entry | PALLETS | \$56.763 | \$56.763 | \$0.000 | 0.0% |
| DSCF Entry | PALLETS | \$29.718 | \$29.718 | \$0.000 | 0.0% |
| 5-Digit Pallet | | | | | |
| Origin Entry | PALLETS | \$100.692 | \$100.692 | \$0.000 | 0.0% |
| DNDC Entry | PALLETS | \$76.342 | \$76.342 | \$0.000 | 0.0% |
| DADC Entry | PALLETS | \$75.704 | \$75.704 | \$0.000 | 0.0% |
| DSCF Entry | PALLETS | \$48.398 | \$48.398 | \$0.000 | 0.0% |
| CR Pallet | | | | | |
| Origin Entry | PALLETS | \$85.792 | \$85.792 | \$0.000 | 0.0% |
| DNDC Entry | PALLETS | \$61.442 | \$61.442 | \$0.000 | 0.0% |
| DADC Entry | PALLETS | \$60.804 | \$60.804 | \$0.000 | 0.0% |
| DSCF Entry | PALLETS | \$33.498 | \$33.498 | \$0.000 | 0.0% |
| DDU Entry | PALLETS | \$3.062 | \$3.062 | \$0.000 | 0.0% |
| FULL-SERVICE IMB DISCOUNT | PC DISC | \$0.001 | \$0.001 | \$0.000 | 0.0% |
| SEAMLESS ACCEPTANCE DISCOUNT | PC DISC | \$0.001 | \$0.001 | \$0.000 | 0.0% |
| RIDE-ALONG | PIECES | \$0.191 | \$0.191 | \$0.000 | 0.0% |

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**USPS MARKETING MAIL
NONPROFIT AUTOMATION**

Letters, piece rate

| | | | <u>Current Rates</u> | <u>Announced Rates</u> | <u>Change</u> | <u>Percent Change</u> |
|---------------|------------|--|----------------------|------------------------|---------------|-----------------------|
| Origin | Mixed AADC | | \$0.226 | \$0.228 | \$0.002 | 0.9% |
| | AADC | | \$0.206 | \$0.208 | \$0.002 | 1.0% |
| | 5-Digit | | \$0.171 | \$0.173 | \$0.002 | 1.2% |
| DNDC | Mixed AADC | | \$0.199 | \$0.201 | \$0.002 | 1.0% |
| | AADC | | \$0.179 | \$0.181 | \$0.002 | 1.1% |
| | 5-Digit | | \$0.144 | \$0.146 | \$0.002 | 1.4% |
| DSCF | AADC | | \$0.171 | \$0.173 | \$0.002 | 1.2% |
| | 5-Digit | | \$0.136 | \$0.138 | \$0.002 | 1.5% |

Letters, containerization discounts

| | | | | | | |
|---|---------|--|---------|---------|---------|------|
| SCF Direct Containerization Discount | 5-Digit | | \$0.003 | \$0.003 | \$0.000 | 0.0% |
|---|---------|--|---------|---------|---------|------|

Flats, piece rate

| | | | | | | |
|---------------|-----------|--|---------|---------|---------|------|
| Origin | Mixed ADC | | \$0.751 | \$0.767 | \$0.016 | 2.1% |
| | ADC | | \$0.668 | \$0.684 | \$0.016 | 2.4% |
| | 3-Digit | | \$0.561 | \$0.577 | \$0.016 | 2.9% |
| | 5-Digit | | \$0.384 | \$0.400 | \$0.016 | 4.2% |
| DNDC | Mixed ADC | | \$0.680 | \$0.696 | \$0.016 | 2.4% |
| | ADC | | \$0.597 | \$0.613 | \$0.016 | 2.7% |
| | 3-Digit | | \$0.490 | \$0.506 | \$0.016 | 3.3% |
| | 5-Digit | | \$0.313 | \$0.329 | \$0.016 | 5.1% |
| DSCF | ADC | | \$0.577 | \$0.593 | \$0.016 | 2.8% |
| | 3-Digit | | \$0.470 | \$0.486 | \$0.016 | 3.4% |
| | 5-Digit | | \$0.293 | \$0.309 | \$0.016 | 5.5% |

Flats, pound rate

| | | | | | | |
|--|--|--|---------|---------|---------|------|
| Pound Rate (applies only to weight above 4 ounces) | | | \$0.706 | \$0.707 | \$0.001 | 0.1% |
|--|--|--|---------|---------|---------|------|

Flats, containerization discounts

| | | | | | | |
|----------------------------|---------|--|---------|---------|---------|-------|
| SCF Pallet Discount | 5-Digit | | \$0.017 | \$0.021 | \$0.004 | 23.5% |
| | 3-Digit | | \$0.017 | \$0.021 | \$0.004 | 23.5% |

Other discounts, letters and flats

| | | | | | | |
|-------------------------------------|--|--|---------|---------|---------|------|
| Full-Service IMb Discount | | | \$0.003 | \$0.003 | \$0.000 | 0.0% |
| Seamless Acceptance Discount | | | \$0.001 | \$0.001 | \$0.000 | 0.0% |

USPS MARKETING MAIL
NONPROFIT NONAUTOMATION

Letters, piece rate

| | | Current Rates | Announced Rates | Change | Percent Change |
|-----------------------------|------------|---------------|-----------------|---------|----------------|
| Origin Machinable | Mixed AADC | \$0.232 | \$0.234 | \$0.002 | 0.9% |
| | AADC | \$0.208 | \$0.208 | \$0.000 | 0.0% |
| DNDC Machinable | Mixed AADC | \$0.205 | \$0.207 | \$0.002 | 1.0% |
| | AADC | \$0.181 | \$0.181 | \$0.000 | 0.0% |
| DSCF Machinable | AADC | \$0.173 | \$0.173 | \$0.000 | 0.0% |
| Origin Nonmachinable | Mixed ADC | \$0.782 | \$0.798 | \$0.016 | 2.0% |
| | ADC | \$0.691 | \$0.707 | \$0.016 | 2.3% |
| | 3-Digit | \$0.627 | \$0.643 | \$0.016 | 2.6% |
| | 5-Digit | \$0.480 | \$0.496 | \$0.016 | 3.3% |
| DNDC Nonmachinable | Mixed ADC | \$0.711 | \$0.727 | \$0.016 | 2.3% |
| | ADC | \$0.620 | \$0.636 | \$0.016 | 2.6% |
| | 3-Digit | \$0.556 | \$0.572 | \$0.016 | 2.9% |
| | 5-Digit | \$0.409 | \$0.425 | \$0.016 | 3.9% |
| DSCF Nonmachinable | ADC | \$0.600 | \$0.616 | \$0.016 | 2.7% |
| | 3-Digit | \$0.536 | \$0.552 | \$0.016 | 3.0% |
| | 5-Digit | \$0.389 | \$0.405 | \$0.016 | 4.1% |

Letters, containerization discounts

| | | | | | |
|----------------------------|---------|---------|---------|---------|------|
| SCF Pallet Discount | 5-Digit | \$0.003 | \$0.003 | \$0.000 | 0.0% |
| | 3-Digit | \$0.003 | \$0.003 | \$0.000 | 0.0% |

Flats, piece rate

| | | | | | |
|---------------|-----------|---------|---------|---------|------|
| Origin | Mixed ADC | \$0.782 | \$0.798 | \$0.016 | 2.0% |
| | ADC | \$0.691 | \$0.707 | \$0.016 | 2.3% |
| | 3-Digit | \$0.627 | \$0.643 | \$0.016 | 2.6% |
| | 5-Digit | \$0.480 | \$0.496 | \$0.016 | 3.3% |
| DNDC | Mixed ADC | \$0.711 | \$0.727 | \$0.016 | 2.3% |
| | ADC | \$0.620 | \$0.636 | \$0.016 | 2.6% |
| | 3-Digit | \$0.556 | \$0.572 | \$0.016 | 2.9% |
| | 5-Digit | \$0.409 | \$0.425 | \$0.016 | 3.9% |
| DSCF | ADC | \$0.600 | \$0.616 | \$0.016 | 2.7% |
| | 3-Digit | \$0.536 | \$0.552 | \$0.016 | 3.0% |
| | 5-Digit | \$0.389 | \$0.405 | \$0.016 | 4.1% |

Flats, pound rate

| | | | | |
|--|---------|---------|---------|------|
| Pound Rate (applies only to weight above 4 ounces) | \$0.706 | \$0.707 | \$0.001 | 0.1% |
|--|---------|---------|---------|------|

Flats, containerization discounts

| | | | | | |
|----------------------------|---------|---------|---------|---------|-------|
| SCF Pallet Discount | 5-Digit | \$0.017 | \$0.021 | \$0.004 | 23.5% |
| | 3-Digit | \$0.017 | \$0.021 | \$0.004 | 23.5% |

USPS MARKETING MAIL
NONPROFIT CARRIER ROUTE

Letters, piece rate (Automation)

| | | Current Rates | Announced Rates | Change | Percent Change |
|--------------------------|--------|---------------|-----------------|---------|----------------|
| Basic | Origin | \$0.357 | \$0.396 | \$0.039 | 10.9% |
| | DNDC | \$0.330 | \$0.369 | \$0.039 | 11.8% |
| | DSCF | \$0.322 | \$0.361 | \$0.039 | 12.1% |
| High Density | Origin | \$0.169 | \$0.170 | \$0.001 | 0.6% |
| | DNDC | \$0.142 | \$0.143 | \$0.001 | 0.7% |
| | DSCF | \$0.134 | \$0.135 | \$0.001 | 0.7% |
| High Density Plus | Origin | \$0.167 | \$0.168 | \$0.001 | 0.6% |
| | DNDC | \$0.140 | \$0.141 | \$0.001 | 0.7% |
| | DSCF | \$0.132 | \$0.133 | \$0.001 | 0.8% |
| Saturation | Origin | \$0.143 | \$0.147 | \$0.004 | 2.8% |
| | DNDC | \$0.116 | \$0.120 | \$0.004 | 3.4% |
| | DSCF | \$0.108 | \$0.112 | \$0.004 | 3.7% |

Letters, containerization discounts

| | | | | | |
|----------------------------|-------------------|---------|---------|---------|-------|
| SCF Pallet Discount | Basic | \$0.002 | \$0.003 | \$0.001 | 50.0% |
| | High Density | \$0.002 | \$0.003 | \$0.001 | 50.0% |
| | High Density Plus | \$0.002 | \$0.003 | \$0.001 | 50.0% |
| | Saturation/EDDM | \$0.002 | \$0.003 | \$0.001 | 50.0% |

Flats, piece rate

| | | | | | |
|--------------------------|--------|---------|---------|---------|------|
| Basic | Origin | \$0.378 | \$0.384 | \$0.006 | 1.6% |
| | DNDC | \$0.307 | \$0.313 | \$0.006 | 2.0% |
| | DSCF | \$0.287 | \$0.293 | \$0.006 | 2.1% |
| | DDU | \$0.274 | \$0.280 | \$0.006 | 2.2% |
| High Density | Origin | \$0.300 | \$0.306 | \$0.006 | 2.0% |
| | DNDC | \$0.229 | \$0.235 | \$0.006 | 2.6% |
| | DSCF | \$0.209 | \$0.215 | \$0.006 | 2.9% |
| | DDU | \$0.196 | \$0.202 | \$0.006 | 3.1% |
| High Density Plus | Origin | \$0.237 | \$0.240 | \$0.003 | 1.3% |
| | DNDC | \$0.166 | \$0.169 | \$0.003 | 1.8% |
| | DSCF | \$0.146 | \$0.149 | \$0.003 | 2.1% |
| | DDU | \$0.133 | \$0.136 | \$0.003 | 2.3% |
| EDDM | Origin | \$0.211 | \$0.215 | \$0.004 | 1.9% |
| | DNDC | \$0.140 | \$0.144 | \$0.004 | 2.9% |
| | DSCF | \$0.120 | \$0.124 | \$0.004 | 3.3% |
| | DDU | \$0.107 | \$0.111 | \$0.004 | 3.7% |
| Saturation | Origin | \$0.210 | \$0.214 | \$0.004 | 1.9% |
| | DNDC | \$0.139 | \$0.143 | \$0.004 | 2.9% |
| | DSCF | \$0.119 | \$0.123 | \$0.004 | 3.4% |
| | DDU | \$0.106 | \$0.110 | \$0.004 | 3.8% |

Flats, pound rate

| | | | | |
|---|---------|---------|---------|------|
| Basic, High Density (applies only to weight above 4 ounces) | \$0.500 | \$0.513 | \$0.013 | 2.6% |
| High Density Plus, EDDM, Saturation (applies only to weight above 4 ounces) | \$0.400 | \$0.400 | \$0.000 | 0.0% |

Flats, containerization discounts

| | | | | | |
|----------------------------------|-------------------|---------|---------|---------|-------|
| SCF Pallet Discount | Basic | \$0.014 | \$0.017 | \$0.003 | 21.4% |
| | High Density | \$0.010 | \$0.012 | \$0.002 | 20.0% |
| | High Density Plus | \$0.009 | \$0.011 | \$0.002 | 22.2% |
| | Saturation/EDDM | \$0.003 | \$0.004 | \$0.001 | 33.3% |
| | | | | | |
| Direct Container Discount | Basic | \$0.024 | \$0.027 | \$0.003 | 12.5% |
| | High Density | \$0.018 | \$0.022 | \$0.004 | 22.2% |
| | High Density Plus | \$0.015 | \$0.018 | \$0.003 | 20.0% |
| | Saturation/EDDM | \$0.011 | \$0.014 | \$0.003 | 27.3% |
| | | | | | |

Other discounts, letters and flats

| | | | | |
|-------------------------------------|-------------------|-------------------|---------|------|
| Full-Service IMB Discount | \$0.003 | \$0.003 | \$0.000 | 0.0% |
| Seamless Acceptance Discount | \$0.001 | \$0.001 | \$0.000 | 0.0% |
| Marriage Mail Incentive | \$0.011 - \$0.021 | \$0.011 - \$0.021 | | |

**USPS MARKETING MAIL
COMMERCIAL AUTOMATION**

Letters, piece rate

| | <u>Current Rates</u> | <u>Announced Rates</u> | <u>Change</u> | <u>Percent Change</u> |
|---------------|----------------------|------------------------|---------------|-----------------------|
| Origin | | | | |
| Mixed AADC | \$0.381 | \$0.385 | \$0.004 | 1.0% |
| AADC | \$0.361 | \$0.365 | \$0.004 | 1.1% |
| 5-Digit | \$0.326 | \$0.330 | \$0.004 | 1.2% |
| DNDC | | | | |
| Mixed AADC | \$0.354 | \$0.358 | \$0.004 | 1.1% |
| AADC | \$0.334 | \$0.338 | \$0.004 | 1.2% |
| 5-Digit | \$0.299 | \$0.303 | \$0.004 | 1.3% |
| DSCF | | | | |
| AADC | \$0.326 | \$0.330 | \$0.004 | 1.2% |
| 5-Digit | \$0.291 | \$0.295 | \$0.004 | 1.4% |

Letters, containerization discounts

| | | | | |
|---|---------|---------|---------|------|
| SCF Direct Containerization Discount | | | | |
| 5-Digit | \$0.003 | \$0.003 | \$0.000 | 0.0% |

Flats, piece rate

| | | | | |
|---------------|---------|---------|---------|------|
| Origin | | | | |
| Mixed ADC | \$0.976 | \$1.006 | \$0.030 | 3.1% |
| ADC | \$0.893 | \$0.923 | \$0.030 | 3.4% |
| 3-Digit | \$0.786 | \$0.816 | \$0.030 | 3.8% |
| 5-Digit | \$0.609 | \$0.639 | \$0.030 | 4.9% |
| DNDC | | | | |
| Mixed ADC | \$0.905 | \$0.935 | \$0.030 | 3.3% |
| ADC | \$0.822 | \$0.852 | \$0.030 | 3.6% |
| 3-Digit | \$0.715 | \$0.745 | \$0.030 | 4.2% |
| 5-Digit | \$0.538 | \$0.568 | \$0.030 | 5.6% |
| DSCF | | | | |
| ADC | \$0.802 | \$0.832 | \$0.030 | 3.7% |
| 3-Digit | \$0.695 | \$0.725 | \$0.030 | 4.3% |
| 5-Digit | \$0.518 | \$0.548 | \$0.030 | 5.8% |

Flats, pound rate

| | | | | |
|--|---------|---------|---------|------|
| Pound Rate (applies only to weight above 4 ounces) | \$0.896 | \$0.901 | \$0.005 | 0.6% |
|--|---------|---------|---------|------|

Flats, containerization discounts

| | | | | |
|----------------------------|---------|---------|---------|-------|
| SCF Pallet Discount | | | | |
| 5-Digit | \$0.017 | \$0.021 | \$0.004 | 23.5% |
| 3-Digit | \$0.017 | \$0.021 | \$0.004 | 23.5% |

Other discounts, letters and flats

| | | | | |
|-------------------------------------|---------|---------|---------|------|
| Full-Service IMb Discount | \$0.003 | \$0.003 | \$0.000 | 0.0% |
| Seamless Acceptance Discount | \$0.001 | \$0.001 | \$0.000 | 0.0% |

USPS MARKETING MAIL
COMMERCIAL NONAUTOMATION

Letters, piece rate

| | <u>Current Rates</u> | <u>Announced Rates</u> | <u>Change</u> | <u>Percent Change</u> |
|-----------------------------|----------------------|------------------------|---------------|-----------------------|
| Origin Machinable | | | | |
| Mixed AADC | \$0.387 | \$0.391 | \$0.004 | 1.0% |
| AADC | \$0.363 | \$0.365 | \$0.002 | 0.6% |
| DNDC Machinable | | | | |
| Mixed AADC | \$0.360 | \$0.364 | \$0.004 | 1.1% |
| AADC | \$0.336 | \$0.338 | \$0.002 | 0.6% |
| DSCF Machinable | | | | |
| AADC | \$0.328 | \$0.330 | \$0.002 | 0.6% |
| Origin Nonmachinable | | | | |
| Mixed ADC | \$1.007 | \$1.037 | \$0.030 | 3.0% |
| ADC | \$0.916 | \$0.946 | \$0.030 | 3.3% |
| 3-Digit | \$0.852 | \$0.882 | \$0.030 | 3.5% |
| 5-Digit | \$0.705 | \$0.735 | \$0.030 | 4.3% |
| DNDC Nonmachinable | | | | |
| Mixed ADC | \$0.936 | \$0.966 | \$0.030 | 3.2% |
| ADC | \$0.845 | \$0.875 | \$0.030 | 3.6% |
| 3-Digit | \$0.781 | \$0.811 | \$0.030 | 3.8% |
| 5-Digit | \$0.634 | \$0.664 | \$0.030 | 4.7% |
| DSCF Nonmachinable | | | | |
| ADC | \$0.825 | \$0.855 | \$0.030 | 3.6% |
| 3-Digit | \$0.761 | \$0.791 | \$0.030 | 3.9% |
| 5-Digit | \$0.614 | \$0.644 | \$0.030 | 4.9% |

Letters, containerization discounts

| | | | | |
|----------------------------|---------|---------|---------|------|
| SCF Pallet Discount | | | | |
| 5-Digit | \$0.003 | \$0.003 | \$0.000 | 0.0% |
| 3-Digit | \$0.003 | \$0.003 | \$0.000 | 0.0% |

Flats, piece rate

| | | | | |
|---------------|---------|---------|---------|------|
| Origin | | | | |
| Mixed ADC | \$1.007 | \$1.037 | \$0.030 | 3.0% |
| ADC | \$0.916 | \$0.946 | \$0.030 | 3.3% |
| 3-Digit | \$0.852 | \$0.882 | \$0.030 | 3.5% |
| 5-Digit | \$0.705 | \$0.735 | \$0.030 | 4.3% |
| DNDC | | | | |
| Mixed ADC | \$0.936 | \$0.966 | \$0.030 | 3.2% |
| ADC | \$0.845 | \$0.875 | \$0.030 | 3.6% |
| 3-Digit | \$0.781 | \$0.811 | \$0.030 | 3.8% |
| 5-Digit | \$0.634 | \$0.664 | \$0.030 | 4.7% |
| DSCF | | | | |
| ADC | \$0.825 | \$0.855 | \$0.030 | 3.6% |
| 3-Digit | \$0.761 | \$0.791 | \$0.030 | 3.9% |
| 5-Digit | \$0.614 | \$0.644 | \$0.030 | 4.9% |

Flats, pound rate

| | | | | |
|--|---------|---------|---------|------|
| Pound Rate (applies only to weight above 4 ounces) | \$0.896 | \$0.901 | \$0.005 | 0.6% |
|--|---------|---------|---------|------|

Flats, containerization discounts

| | | | | |
|----------------------------|---------|---------|---------|-------|
| SCF Pallet Discount | | | | |
| 5-Digit | \$0.017 | \$0.021 | \$0.004 | 23.5% |
| 3-Digit | \$0.017 | \$0.021 | \$0.004 | 23.5% |

USPS MARKETING MAIL
COMMERCIAL CARRIER ROUTE

Letters, piece rate (Automation)

| | <u>Current Rates</u> | <u>Announced Rates</u> | <u>Change</u> | <u>Percent Change</u> |
|--------------------------|----------------------|------------------------|---------------|-----------------------|
| Basic | | | | |
| Origin | \$0.505 | \$0.547 | \$0.042 | 8.3% |
| DNDC | \$0.478 | \$0.520 | \$0.042 | 8.8% |
| DSCF | \$0.470 | \$0.512 | \$0.042 | 8.9% |
| High Density | | | | |
| Origin | \$0.317 | \$0.321 | \$0.004 | 1.3% |
| DNDC | \$0.290 | \$0.294 | \$0.004 | 1.4% |
| DSCF | \$0.282 | \$0.286 | \$0.004 | 1.4% |
| High Density Plus | | | | |
| Origin | \$0.258 | \$0.264 | \$0.006 | 2.3% |
| DNDC | \$0.231 | \$0.237 | \$0.006 | 2.6% |
| DSCF | \$0.223 | \$0.229 | \$0.006 | 2.7% |
| Saturation | | | | |
| Origin | \$0.228 | \$0.229 | \$0.001 | 0.4% |
| DNDC | \$0.201 | \$0.202 | \$0.001 | 0.5% |
| DSCF | \$0.193 | \$0.194 | \$0.001 | 0.5% |

Letters, containerization discounts

| | | | | |
|----------------------------|---------|---------|---------|-------|
| SCF Pallet Discount | | | | |
| Basic | \$0.002 | \$0.003 | \$0.001 | 50.0% |
| High Density | \$0.002 | \$0.003 | \$0.001 | 50.0% |
| High Density Plus | \$0.002 | \$0.003 | \$0.001 | 50.0% |
| Saturation/EDDM | \$0.002 | \$0.003 | \$0.001 | 50.0% |

Flats, piece rate

| | | | | |
|--------------------------|---------|---------|---------|------|
| Basic | | | | |
| Origin | \$0.467 | \$0.485 | \$0.018 | 3.9% |
| DNDC | \$0.396 | \$0.414 | \$0.018 | 4.5% |
| DSCF | \$0.376 | \$0.394 | \$0.018 | 4.8% |
| DDU | \$0.363 | \$0.381 | \$0.018 | 5.0% |
| High Density | | | | |
| Origin | \$0.389 | \$0.407 | \$0.018 | 4.6% |
| DNDC | \$0.318 | \$0.336 | \$0.018 | 5.7% |
| DSCF | \$0.298 | \$0.316 | \$0.018 | 6.0% |
| DDU | \$0.285 | \$0.303 | \$0.018 | 6.3% |
| High Density Plus | | | | |
| Origin | \$0.329 | \$0.334 | \$0.005 | 1.5% |
| DNDC | \$0.258 | \$0.263 | \$0.005 | 1.9% |
| DSCF | \$0.238 | \$0.243 | \$0.005 | 2.1% |
| DDU | \$0.225 | \$0.230 | \$0.005 | 2.2% |
| EDDM | | | | |
| Origin | \$0.301 | \$0.306 | \$0.005 | 1.7% |
| DNDC | \$0.230 | \$0.235 | \$0.005 | 2.2% |
| DSCF | \$0.210 | \$0.215 | \$0.005 | 2.4% |
| DDU | \$0.197 | \$0.202 | \$0.005 | 2.5% |
| Saturation | | | | |
| Origin | \$0.300 | \$0.305 | \$0.005 | 1.7% |
| DNDC | \$0.229 | \$0.234 | \$0.005 | 2.2% |
| DSCF | \$0.209 | \$0.214 | \$0.005 | 2.4% |
| DDU | \$0.196 | \$0.201 | \$0.005 | 2.6% |

Flats, pound rate

| | | | | |
|---|---------|---------|---------|------|
| Basic, High Density (applies only to weight above 4 ounces) | \$0.756 | \$0.776 | \$0.020 | 2.6% |
| High Density Plus, EDDM, Saturation (applies only to weight above 4 ounces) | \$0.640 | \$0.640 | \$0.000 | 0.0% |

Flats, containerization discounts

| | | | | |
|----------------------------------|---------|---------|---------|-------|
| SCF Pallet Discount | | | | |
| Basic | \$0.014 | \$0.017 | \$0.003 | 21.4% |
| High Density | \$0.010 | \$0.012 | \$0.002 | 20.0% |
| High Density Plus | \$0.009 | \$0.011 | \$0.002 | 22.2% |
| Saturation/EDDM | \$0.003 | \$0.004 | \$0.001 | 33.3% |
| Direct Container Discount | | | | |
| Basic | \$0.024 | \$0.027 | \$0.003 | 12.5% |
| High Density | \$0.018 | \$0.022 | \$0.004 | 22.2% |
| High Density Plus | \$0.015 | \$0.018 | \$0.003 | 20.0% |
| Saturation/EDDM | \$0.011 | \$0.014 | \$0.003 | 27.3% |

Other discounts, letters and flats

| | | | | |
|---|-------------------|-------------------|---------|------|
| Full-Service IMB Discount | \$0.003 | \$0.003 | \$0.000 | 0.0% |
| Seamless Acceptance Discount | \$0.001 | \$0.001 | \$0.000 | 0.0% |
| Marriage Mail Incentive (EDDM & Saturation Only) | \$0.019 - \$0.030 | \$0.019 - \$0.031 | | |

USPS MARKETING MAIL
% NONPROFIT DISCOUNT FROM COMMERCIAL -- AUTOMATION

Letters, piece rate

| | <u>Current Rates</u> | <u>Announced Rates</u> |
|---------------|----------------------|------------------------|
| Origin | | |
| Mixed AADC | -40.68% | -40.78% |
| AADC | -42.94% | -43.01% |
| 5-Digit | -47.55% | -47.58% |
| DNDC | | |
| Mixed AADC | -43.79% | -43.85% |
| AADC | -46.41% | -46.45% |
| 5-Digit | -51.84% | -51.82% |
| DSCF | | |
| AADC | -47.55% | -47.58% |
| 5-Digit | -53.26% | -53.22% |

Letters, containerization discounts

| | | |
|---|-------|-------|
| SCF Direct Containerization Discount | | |
| 5-Digit | 0.00% | 0.00% |

Flats, piece rate

| | | |
|---------------|---------|---------|
| Origin | | |
| Mixed ADC | -23.05% | -23.76% |
| ADC | -25.20% | -25.89% |
| 3-Digit | -28.63% | -29.29% |
| 5-Digit | -36.95% | -37.40% |
| DNDC | | |
| Mixed ADC | -24.86% | -25.56% |
| ADC | -27.37% | -28.05% |
| 3-Digit | -31.47% | -32.08% |
| 5-Digit | -41.82% | -42.08% |
| DSCF | | |
| ADC | -28.05% | -28.73% |
| 3-Digit | -32.37% | -32.97% |
| 5-Digit | -43.44% | -43.61% |

Flats, pound rate

| | | |
|--|---------|---------|
| Pound Rate (applies only to weight above 4 ounces) | -21.21% | -21.53% |
|--|---------|---------|

Flats, containerization discounts

| | | |
|----------------------------|-------|-------|
| SCF Pallet Discount | | |
| 5-Digit | 0.00% | 0.00% |
| 3-Digit | 0.00% | 0.00% |

Other discounts, letters and flats

| | | |
|-------------------------------------|-------|-------|
| Full-Service IMb Discount | 0.00% | 0.00% |
| Seamless Acceptance Discount | 0.00% | 0.00% |

USPS MARKETING MAIL

% NONPROFIT DISCOUNT FROM COMMERCIAL -- NONAUTOMATION

Letters, piece rate

| | <u>Current Rates</u> | <u>Announced Rates</u> |
|-----------------------------|----------------------|------------------------|
| Origin Machinable | | |
| Mixed AADC | -40.05% | -40.15% |
| AADC | -42.70% | -43.01% |
| DNDC Machinable | | |
| Mixed AADC | -43.06% | -43.13% |
| AADC | -46.13% | -46.45% |
| DSCF Machinable | | |
| AADC | -47.26% | -47.58% |
| Origin Nonmachinable | | |
| Mixed ADC | -22.34% | -23.05% |
| ADC | -24.56% | -25.26% |
| 3-Digit | -26.41% | -27.10% |
| 5-Digit | -31.91% | -32.52% |
| DNDC Nonmachinable | | |
| Mixed ADC | -24.04% | -24.74% |
| ADC | -26.63% | -27.31% |
| 3-Digit | -28.81% | -29.47% |
| 5-Digit | -35.49% | -35.99% |
| DSCF Nonmachinable | | |
| ADC | -27.27% | -27.95% |
| 3-Digit | -29.57% | -30.21% |
| 5-Digit | -36.64% | -37.11% |

Letters, containerization discounts

| | | |
|----------------------------|-------|-------|
| SCF Pallet Discount | | |
| 5-Digit | 0.00% | 0.00% |
| 3-Digit | 0.00% | 0.00% |

Flats, pound rate

| | | |
|---------------|---------|---------|
| Origin | | |
| Mixed ADC | -22.34% | -23.05% |
| ADC | -24.56% | -25.26% |
| 3-Digit | -26.41% | -27.10% |
| 5-Digit | -31.91% | -32.52% |
| DNDC | | |
| Mixed ADC | -24.04% | -24.74% |
| ADC | -26.63% | -27.31% |
| 3-Digit | -28.81% | -29.47% |
| 5-Digit | -35.49% | -35.99% |
| DSCF | | |
| ADC | -27.27% | -27.95% |
| 3-Digit | -29.57% | -30.21% |
| 5-Digit | -36.64% | -37.11% |

Flats, pound rate

| | | |
|--|---------|---------|
| Pound Rate (applies only to weight above 4 ounces) | -21.21% | -21.53% |
|--|---------|---------|

Flats, containerization discounts

| | | |
|----------------------------|-------|-------|
| SCF Pallet Discount | | |
| 5-Digit | 0.00% | 0.00% |
| 3-Digit | 0.00% | 0.00% |

USPS MARKETING MAIL
 % NONPROFIT DISCOUNT FROM COMMERCIAL -- CARRIER ROUTE

Letters, piece rate (Automation)

| | <u>Current Rates</u> | <u>Announced Rates</u> |
|--------------------------|----------------------|------------------------|
| Basic | | |
| Origin | -29.31% | -27.61% |
| DNDC | -30.96% | -29.04% |
| DSCF | -31.49% | -29.49% |
| High Density | | |
| Origin | -46.69% | -47.04% |
| DNDC | -51.03% | -51.36% |
| DSCF | -52.48% | -52.80% |
| High Density Plus | | |
| Origin | -35.27% | -36.36% |
| DNDC | -39.39% | -40.51% |
| DSCF | -40.81% | -41.92% |
| Saturation | | |
| Origin | -37.28% | -35.81% |
| DNDC | -42.29% | -40.59% |
| DSCF | -44.04% | -42.27% |

Letters, containerization discounts

| | | |
|----------------------------|-------|-------|
| SCF Pallet Discount | | |
| Basic | 0.00% | 0.00% |
| High Density | 0.00% | 0.00% |
| High Density Plus | 0.00% | 0.00% |
| Saturation/EDDM | 0.00% | 0.00% |

Flats, piece rate

| | | |
|--------------------------|---------|---------|
| Basic | | |
| Origin | -19.06% | -20.82% |
| DNDC | -22.47% | -24.40% |
| DSCF | -23.67% | -25.63% |
| DDU | -24.52% | -26.51% |
| High Density | | |
| Origin | -22.88% | -24.82% |
| DNDC | -27.99% | -30.06% |
| DSCF | -29.87% | -31.96% |
| DDU | -31.23% | -33.33% |
| High Density Plus | | |
| Origin | -27.96% | -28.14% |
| DNDC | -35.66% | -35.74% |
| DSCF | -38.66% | -38.68% |
| DDU | -40.89% | -40.87% |
| EDDM | | |
| Origin | -29.90% | -29.74% |
| DNDC | -39.13% | -38.72% |
| DSCF | -42.86% | -42.33% |
| DDU | -45.69% | -45.05% |
| Saturation | | |
| Origin | -30.00% | -29.84% |
| DNDC | -39.30% | -38.89% |
| DSCF | -43.06% | -42.52% |
| DDU | -45.92% | -45.27% |

Flats, pound rate

| | | |
|---|---------|---------|
| Basic, High Density (applies only to weight above 4 ounces) | -33.86% | -33.89% |
| High Density Plus, EDDM, Saturation (applies only to weight above 4 ounces) | -37.50% | -37.50% |

Flats, containerization discounts

| | | |
|---|-------|-------|
| SCF Pallet Discount | | |
| Basic | 0.00% | 0.00% |
| High Density | 0.00% | 0.00% |
| High Density Plus | 0.00% | 0.00% |
| Saturation/EDDM | 0.00% | 0.00% |
| Delivery Sort Container Discount | | |
| Basic | 0.00% | 0.00% |
| High Density | 0.00% | 0.00% |
| High Density Plus | 0.00% | 0.00% |
| Saturation/EDDM | 0.00% | 0.00% |

USPS MARKETING MAIL**Other discounts, letters and flats**

| | | |
|---|-------|-------|
| Full-Service IMB Discount | 0.00% | 0.00% |
| Seamless Acceptance Discount | 0.00% | 0.00% |
| Marriage Mail Incentive (EDDM & Saturation Only) | | |