

### MARKETING MAIL - NONPROFIT LETTERS

	Entry Discount	Automation			Non-Automation Machinable	
		5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
Letters weighing 3.5 ounces or less*	Origin	0.146	0.178	0.199	0.192	0.205
	DNDC	0.125	0.157	0.178	0.171	0.184
	DSCF	0.119	0.151	-	0.165	-

### MARKETING MAIL - NONPROFIT FLATS

	Entry Discount	Automation				Non-Automated			
		5-Digit	3-Digit	ADC	Mixed AADC	5-Digit	3-Digit	ADC	Mixed AADC
Flats weighing 4.0 ounces or less, price per piece	Origin	0.278	0.436	0.525	0.594	0.369	0.493	0.555	0.621
	DNDC	0.209	0.367	0.456	0.525	0.300	0.424	0.486	0.552
	DSCF	0.199	0.357	0.446	-	0.290	0.414	0.476	-
Flats weighing more than 4.0 ounces, price per pound	Origin	0.900	0.900	0.900	0.900	0.900	0.900	0.900	0.900
	DNDC	0.624	0.624	0.624	0.624	0.624	0.624	0.624	0.624
	DSCF	0.582	0.582	0.582	-	0.582	0.582	0.582	-
Add'l Per Piece	Origin	0.053	0.211	0.300	0.369	0.144	0.268	0.330	0.396
Add'l Per Piece	DNDC	0.053	0.211	0.300	0.369	0.144	0.268	0.330	0.396
Add'l Per Piece	DSCF	0.053	0.211	0.300	-	0.144	0.268	0.330	-

\*Additional postage applies if weight exceeded. Contact your MailSmart Logistics representative for accurate rate.

**Minimum Weight:** None

**Maximum Weight:** Less than 16 ounces

**Minimum Quantity:** 200 pieces or 50 pounds of mail

**A special postage rate within Standard Mail available for authorized nonprofit organizations.**

# MARKETING MAIL - COMMERCIAL LETTERS

	Entry Discount	Automation			Machinable	
		5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
Letters weighing 3.5 ounces or less*	Origin	0.277	0.309	0.330	0.323	0.336
	DNDC	0.256	0.288	0.309	0.302	0.315
	DSCF	0.250	0.282	-	0.296	-

# MARKETING MAIL - COMMERCIAL FLATS

	Entry Discount	Automation				Non-Automated			
		5-Digit	3-Digit	AADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing 4.0 ounces or less, price per piece	Origin	0.482	0.640	0.729	0.798	0.573	0.697	0.759	0.825
	DNDC	0.413	0.571	0.660	0.729	0.504	0.628	0.690	0.756
	DSCF	0.403	0.561	0.650	-	0.494	0.618	0.680	-
	DFSS	-	-	-	-	-	-	-	-
Flats weighing more than 4.0 ounces, price per piece	Origin	1.052	1.052	1.052	1.052	1.052	1.052	1.052	1.052
	DNDC	0.776	0.776	0.776	0.776	0.776	0.776	0.776	0.776
	DSCF	0.734	0.734	0.734	-	0.734	0.734	0.734	-
	DFSS	-	-	-	-	-	-	-	-
Add'l Per Piece	Origin	0.219	0.377	0.466	0.535	0.310	0.434	0.496	0.562
Add'l Per Piece	DNDC	0.219	0.377	0.466	0.535	0.310	0.434	0.496	0.562
Add'l Per Piece	DSCF	0.219	0.377	0.466	-	0.310	0.434	0.496	-
Add'l Per Piece	DFSS	-	-	-	-	-	-	-	-

\*Additional postage applies if weight exceeded. Contact your MailSmart Logistics representative for accurate rate.

**Minimum Weight:** None

**Maximum Weight:** Less than 16 ounces

**Minimum Quantity:** 200 pieces or 50 pounds of mail

# FIRST CLASS - LETTERS AND CARDS

Weight Not Over (Ounces)	Automation			Machinable	Nonmachinable
	5-Digit	AADC	Mixed AADC	Presorted	Presorted
3.5	0.426	0.461	0.485	0.461	0.494
Postcard	0.306	0.318	0.326	0.335	-
Add'l Ounce Rate	0.20			0.20	
Nonmachinable Surcharge				0.30	

**Minimum Weight:** None

**Maximum Weight:** 3.5 ounces

**Minimum Quantity:** 500 pieces for presorted mailing

# FIRST CLASS - RETAIL LETTERS, FLATS AND POSTCARDS

Weight Not Over (Ounces)	Letters	Letters - Metered	Flats
1	0.58	0.53	1.16
2	0.78	0.73	1.36
3	0.98	0.93	1.56
3.5	1.18	1.13	1.76
Postcard	0.40		

Our Postal Logistics gives our clients the ability to increase the speed of delivery, save on postage rates and track mail from drop to delivery. Let us perform a **Complimentary Postal Analysis**. Contact your MailSmart Logistics representative today.

